HORIZONS GREATER WASHINGTON INC.

FINANCIAL STATEMENTS

SEPTEMBER 30, 2020 AND 2019



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Independent Auditor's Report

To the Board of Directors **Horizons Greater Washington Inc.**

We have audited the accompanying financial statements of **Horizons Greater Washington Inc.** (a nonprofit organization), which comprise the statements of financial position as of September 30, 2020 and 2019, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of **Horizons Greater Washington Inc.** as of September 30, 2020 and 2019, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Kositzka, wicks and company

Alexandria, Virginia June 28, 2021

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Statements of Financial Position September 30.

September 30,		2020		2019
Assets				
Cash and cash equivalents	\$	246,577	\$	399,327
Grants and contributions receivable	Ψ	199,000	Ψ	352,457
Prepaid expenses		8,678		8,788
Investments held by third-party trustee		414,742		142,210
Total assets	\$	868,997	\$	902,782
Liabilities and net assets				
Accounts payable	\$	6,413	\$	46,877
Accrued payroll costs		19,750		34,362
Deferred revenue		-		7,500
SBA Paycheck Protection Program loan		87,423		-
Total liabilities		113,586		88,739
Net assets				
Without donor restrictions		628,288		584,043
With donor restrictions		127,123		230,000
Total net assets		755,411		814,043
Total liabilities and net assets	\$	868,997	\$	902,782

Statement of Activities for the year ended September 30, 2020

Revenue Contributions and grants Special events revenue, net of direct benefits of \$18,327 Donated materials, services and rents Government grants Application fees Other income Investment income, net Net assets released from restrictions	re	thout donor estrictions 478,755 283,045 133,865 180,486 5,515 65 10,592 115,000 1,207,323	-	/ith donor estrictions 12,123 - - - - - (115,000) (102,877)	\$ Total 490,878 283,045 133,865 180,486 5,515 65 10,592 - 1,104,446
Expenses Program services Supporting services Management and general Fundraising		738,912 227,754 196,412 1,163,078		- - -	 738,912 227,754 196,412 1,163,078
Change in net assets		44,245		(102,877)	(58,632)
Net assets, beginning of year Net assets, end of year	\$	584,043 628,288	\$	230,000 127,123	\$ 814,043 755,411

Statement of Activities for the year ended September 30, 2019

D		thout donor		With donor restrictions		Total
Revenue	•	000 404	•		•	040 404
Contributions and grants	\$	689,131	\$	230,000	\$	919,131
Special events revenue, net of direct benefits of \$71,074		281,273		-		281,273
Donated materials and services		174,135		-		174,135
Government grants		141,442		-		141,442
Application fees		6,310		-		6,310
Other income		37		-		37
Investment income, net		792		-		792
		1,293,120		230,000		1,523,120
Expenses						
Program services		933,678		-		933,678
Supporting services						
Management and general		193,149		-		193,149
Fundraising		120,926		-		120,926
		1,247,753		-		1,247,753
Change in net assets		45,367		230,000		275,367
Net assets, beginning of year		538,676		-		538,676
Net assets, end of year	\$	584,043	\$	230,000	\$	814,043

Statement of Functional Expenses for the year ended September 30, 2020

		Program	Management		_			-
F		services	an	nd general	-FL	Fundraising		Total
Expenses	¢		¢	2 0 2 0	¢		¢	2 0 2 0
Bank fees	\$	-	\$	2,920	\$	-	\$	2,920
Cost of direct benefits to donors		-		-		18,327		18,327
Dues and subscriptions		1,181		2,489		-		3,670
Employee benefits		12,032 500		1,901		4,168		18,101 500
Field trips		500 511		-		-		500 511
Food and hospitality				-		-		
Insurance		664		9,095		-		9,759
Miscellaneous		192		1,007		-		1,199
Payroll processing fees		-		8,584		-		8,584
Payroll taxes		44,089		6,968		15,273		66,330
Printing and postage		1,699		-		4,142		5,841
Professional development Professional fees		4,502		675 55,914		-		5,177
Recruitment		-		,		-		55,914
		-		903		-		903
Salaries and wages		503,557		79,922		172,829		756,308
Supplies		56,385		735		-		57,120
Technology and telecommunications		25,148		8,030		-		33,178
Travel		1,256		1,942		-		3,198
		651,716		181,085		214,739		1,047,540
Donated materials and services								
Rent, contributed		81,288		-		-		81,288
Legal		-		45,937		-		45,937
Miscellaneous		-		732		-		732
Supplies		5,908		-		-		5,908
		87,196		46,669		-		133,865
Total expenses by function		738,912		227,754		214,739		1,181,405
Less expenses included with revenues								
on the statement of activities								
Cost of direct benefits to donors				-		(18,327)		(18,327)
Total expenses included in the								
expense section on the statement								
of activities	\$	738,912	\$	227,754	\$	196,412	\$	1,163,078

Statement of Functional Expenses for the year ended September 30, 2019

	Program services	Management and general					Total
Expenses	 30111003	<u>a</u>	la general				Total
Bank fees	\$ -	\$	7,270	\$	-	\$	7,270
Cost of direct benefits to donors	-	•	-	·	71,074		71,074
Dues and subscriptions	6,915		5,663		-		12,578
Employee benefits	8,062		3,206		4,640		15,908
Field trips	3,168		-		-		3,168
Food and hospitality	50,369		-		-		50,369
Insurance	9,938		3,580		-		13,518
Miscellaneous	11,465		41		-		11,506
Payroll processing fees	-		7,751		-		7,751
Payroll taxes	42,663		6,461		10,227		59,351
Pool rental	10,740		-		-		10,740
Printing and postage	2,907		-		1,908		4,815
Professional development	11,758		2,111		-		13,869
Professional fees	-		66,742		-		66,742
Recruitment	-		4,094		-		4,094
Salaries and wages	515,970		65,793		104,151		685,914
Supplies	8,264		2,002		-		10,266
Taxes and licenses	-		4,335		-		4,335
Technology and telecommunications	7,342		3,556		-		10,898
Transportation	74,832		-		-		74,832
Travel	3,488		2,206		-		5,694
	767,881		184,811		192,000		1,144,692
Donated materials and services							
Rent, contributed	101,750		-		-		101,750
Transportation	35,000		-		-		35,000
Food and hospitality	27,500		-		-		27,500
Miscellaneous	329		8,338		-		8,667
Supplies	 1,218		-		-		1,218
	 165,797		8,338		-		174,135
Total expenses by function	 933,678		193,149		192,000		1,318,827
Less expenses included with revenues on the statement of activities							
Cost of direct benefits to donors	 -		-		(71,074)		(71,074)
Total expenses included in the expense section on the statement						÷	
of activities	\$ 933,678	\$	193,149	\$	120,926	\$	1,247,753

Statements of Cash Flows

for the years ended September 30,		2020	2019
Cash flows from operating activities			
Change in net assets	\$	(58,632)	\$ 275,367
Adjustments to reconcile change in net assets			
to net cash provided by operating activities:			
Realized and unrealized gain on investments		(7,231)	(792)
Decrease (increase) in operating assets			
Grants and contributions receivable		153,457	(256,094)
Prepaid expenses		110	6,800
Increase (decrease) in operating liabilities			
Accounts payable		(40,464)	11,363
Accrued payroll costs		(14,612)	28,387
Deferred revenue		(7,500)	(8,728)
Net cash provided by operating activities		25,128	56,303
Cash flows from investing activities			
Purchase of investments and reinvestments		(265,301)	(25,451)
Net cash used in investing activities		(265,301)	 (25,451)
Cash flows from financing activities			
Proceeds from SBA Paycheck Protection Program loan, net		87,423	-
Net cash provided by investing activities		87,423	 -
Net change in cash and cash equivalents		(152,750)	30,852
Cash and cash equivalents, beginning of year		399,327	368,475
Cash and cash equivalents, end of year	\$	246,577	\$ 399,327
Noncash investing and financing activities			
Donated securities		40,625	9,890
Total in-kind contribution of assets	\$	40,625	\$ 9,890

Notes to Financial Statements September 30, 2020 and 2019

1. Organization

Horizons Greater Washington Inc. (Horizons) is a nonprofit organization that develops public-private partnerships between independent and public school communities to provide academic, cultural, and recreational programs designed to empower economically disadvantaged students to realize their full potential. Horizons' primary sources of revenue are contributions and events.

Horizons Greater Washington Inc.is an award-winning, tuition-free academic and enrichment program serving students from under-resourced communities in Washington, DC and Maryland. We are an affiliate of Horizons National, a 501(c)(3) organization that oversees a network of 62 Horizons programs in 19 states and the District of Columbia. We operate independently of Horizons National - raising our own resources and managing our programs - but benefit from the exchange of information, research, and support across a national network. Our program first began in 2000 with one location in Washington, DC that offered a six-week summer academic enrichment program. A second DC program location opened in 2009, and in 2010, expansion led us to open a third location in Montgomery County, MD. We offer an intensive summer session, Saturday workshops, and afterschool programming throughout the school year that help our students build the tools they need to thrive in school and beyond while inspiring them to see themselves as learners and doers able to pursue their dreams. We believe that every child in the greater Washington, DC area should have the same opportunity to realize their full potential, regardless of background. Horizons is a proud recipient of the National Summer Learning Association Excellence Award.

2. Summary of significant accounting policies

Basis of accounting

The accompanying financial statements have been prepared on the accrual basis of accounting in conformity with accounting principles generally accepted in the United States of America (U.S. GAAP).

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor or grantor imposed restrictions. Accordingly, net assets and changes therein are classified and reported in two categories as described below.

Net assets without donor restrictions are net assets available for use in general operations and not subject to donor restrictions.

Net assets with donor restrictions are net assets subject to donor-imposed restrictions. Some donorimposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

Use of estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash and cash equivalents

Horizons maintains its cash in various bank accounts which, at times, may exceed federally insured limits. FDIC insurance on interest-bearing accounts is \$250,000 per depositor, per insured bank.

At September 30, 2020 and 2019, Horizons' cash exceeded the FDIC limit by \$0 and \$152,203, respectively. Horizons has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk on cash.

Grants receivable and promises to give

Grants receivable and unconditional promises to give are recognized as revenue in the period promised. Conditional promises to give include both a measurable performance or other barrier and a right of return, and they are recognized when the conditions on which they depend are substantially met.

Balances are stated at the amount management expects to collect from outstanding balances within one year. Management provides for probably uncertain amounts through a provision for bad debt expense and an adjustment to a valuation allowance based on historical experience, an assessment of economic conditions, and a review of subsequent collections as deemed necessary. All contributions are considered collectible on September 30, 2020, no allowance has been recorded.

Investments held by third-party trustee

Investments of Horizons are held by a third-party trustee, The Greater Washington Community Foundation (the Foundation). Under this agency fund agreement, Horizons has a non-endowed fund managed by the Foundation under the investment policies and investment direction of the Foundation. Horizons has an interest in the pooled investment funds maintained by the Foundation in the "Combined Investment Fund" (CIF). Distributions from the fund are available quarterly with prior written notice provided via email or letter by one of the assigned fund advisors as outlined in the agency fund agreement. Horizons pays an administrative fee to the Foundation of 1.1 percent for the accounting and reporting services, which are deducted from the investment assets in quarterly payments.

Property and equipment

Horizons capitalizes all property and equipment with a useful life of more than one year and an acquisition value of over \$5,000. Property and equipment are stated at cost and depreciated using the straight-line method over the estimated useful lives of the property or equipment. As of September 30, 2020 and 2019, there were no purchases of property and equipment meeting the capitalization threshold and therefore no property and equipment or depreciation reported.

Other financial assets and liabilities

Financial assets with carrying values approximating fair value include cash and cash equivalents, grants and contributions receivables, and prepaid expenses. Financial liabilities with carrying values approximating fair value include accounts payable, accrued payroll costs and deferred revenue. The carrying value of these financial assets and liabilities approximates fair value due to their short maturities and any associated interest rates approximate current market rates.

Contributions and grants

Contributions received and unconditional promises to give are measured at their fair values and are reported as an increase in net assets. Horizons reports gifts of cash and other assets as restricted support, if they are received with donor stipulations that limit the use of the donated assets, or if they are designated as support for future periods. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions. Donor-restricted contributions whose restrictions are met in the same reporting period are reported as support without donor restrictions.

Notes to Financial Statements September 30, 2020 and 2019

Donated materials and services

Donated materials are recorded at their fair value at the date of the gift. Donated services are reported at fair value in the financial statements for voluntary donations of services when those services (1) create or enhance nonfinancial assets or (2) require specialized skills provided by individuals possessing those skills and would typically be purchased if not provided by donation.

Functional classification of expenses

The costs of program and supporting services have been summarized on a functional basis in the statements of activities. The statements of functional expenses present the natural classification detail of expenses by function. Expenses are charged to programs and supporting services based on a combination of specific identification and allocation by management. Certain categories of expenses are attributed to more than one function and have been allocated on a reasonable basis that is consistently applied. Allocated expenses include salaries and wages, payroll taxes and employee benefits.

Fair value measurements

Accounting standards require companies to determine fair value based on the price that would be received to sell the asset or paid to transfer the liability to a market participant. A three-level hierarchy for disclosure of fair value measurements is based on the transparency of inputs to the valuation of an asset or liability as of the measurement date. The three levels of the fair value hierarchy are defined as follows:

Level 1 – inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets.

Level 2 – inputs to the valuation methodology include quoted prices for similar assets or liabilities in active markets and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument.

Level 3 – inputs to the valuation methodology are unobservable and significant to the fair value measurement.

A financial instrument's categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Income taxes

Horizons Greater Washington Inc. is exempt from federal income tax as a nonprofit organization described in Section 501(c)(3) of the Internal Revenue Code and is classified as an organization other than a private foundation. Horizons did not have a liability for unrelated business income taxes for the years ended September 30, 2020 and 2019.

The material jurisdictions subject to potential examination by taxing authorities include the U.S. and the District of Columbia. Management does not believe that the ultimate outcome of any future examinations of open tax years will have a material impact on the Organization's results of operations. Tax years that are subject to examination by the IRS include the fiscal years ended September 30, 2017 through 2020.

Notes to Financial Statements September 30, 2020 and 2019

Recently adopted accounting pronouncements

The FASB issued ASU 2018-08, Not-for-Profit Entities (Topic 958): *Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made*. This guidance clarifies how entities will determine whether to account for a transfer of assets (or a reduction, settlement or cancellation of a liability) as an exchange transaction or a contribution and how they will determine whether a contribution is conditional. ASU 2018-08 is effective for annual reporting periods beginning after December 15, 2018. Horizons adopted the standard on its effective date, which was October 1, 2019.

New accounting pronouncements

The FASB issued ASU 2014-09 (as amended by ASU 2015-14), which provides a single comprehensive accounting standard for revenue recognition for contracts with customers and supersedes current industry-specific guidance. ASU 2014-09 is effective for annual reporting periods beginning after December 15, 2019. Horizons adopted the standard on its effective date, which was October 1, 2020.

Horizons will evaluate the impact of these pronouncements by the effective dates in accordance with accounting principles generally accepted in the United States of America.

3. Investments held by third-party trustee and fair value hierarchy

Level 1 investments consists of amounts held in a bank deposit program with a national broker. The carrying amount is considered to be a reasonable estimate of fair value.

Level 3 consists of investments held by a third-party trustee, The Greater Washington Community Foundation (the Foundation), based on the fair market value which is generally reported net asset values as obtained from the trustee on a quarterly basis. Underlying securities are comprised of both readily marketable securities and funds as well as hard-to-value securities. This method may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Although Horizons believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value could result in a different fair value measurement at the reporting date.

The following table presents the investment assets within the hierarchy measured at fair value on a recurring basis at September 30:

Notes to Financial Statements September 30, 2020 and 2019

At September 30, 2020:	 Level 1	Le	evel 2	 Level 3	 Total
Investments held by third-party trustee:					
Cash/Money accounts	\$ 261,828	\$	-	\$ -	\$ 261,828
Money market fund	-		-	15,291	15,291
Combined investment fund	-		-	137,623	137,623
Total assets at fair value	\$ 261,828	\$	-	\$ 152,914	\$ 414,742
At September 30, 2019:	 Level 1	Le	evel 2	 Level 3	 Total
Investments held by third-party trustee:					
Money market fund	\$ -	\$	-	\$ 14,221	\$ 14,221
Combined investment fund	-		-	127,989	127,989
Total assets at fair value	\$ -	\$	-	\$ 142,210	\$ 142,210

Investment return for the years ending September 30, 2020 and 2019 was composed of the following:

	2020			2019
Dividend and interest income	\$	4,336	\$	2,540
Interest income on bank accounts		5		-
Realized and unrealized gains (losses)		7,231		(1,105)
Investment management fees		(980)		(643)
	\$	10,592	\$	792

The table below represents a reconciliation for all Level 3 investment assets measured at fair value on a recurring basis for the years ending September 30:

Balance, October 1, 2018	\$ 115,967
Purchases, issuances, sales	25,451
Dividend and interest income	2,540
Realized and unrealized gains (losses)	(1,105)
Investment management fees	 (643)
Balance, September 30, 2019	\$ 142,210
Purchases, issuances, sales	\$ 261,945
Dividend and interest income	4,336
Realized and unrealized gains (losses)	7,231
Investment management fees	(980)
Balance, September 30, 2020	\$ 414,742

The investments held by the third-party trustee are valued based on the net asset value of the fund and are available for quarterly redemption or distributions with the prior written request of Horizons.

4. Net assets with donor restrictions

Net assets with donor restrictions consisted of the following at September 30, 2020 and 2019:

	9/30/2019	Additions	Releases from restrictions	9/30/2020
Time restricted contributions receivable	\$ 230,000	\$ 12,123	\$ (115,000)	\$ 127,123
	9/30/2018	Additions	Releases from restrictions	9/30/2019
	3/30/2010	Additions	Testrictions	9/30/2019
Time restricted contributions receivable	\$ -	\$ 230,000	\$-	\$ 230,000

These net assets have been classified as donor-restricted based on the inherent time restrictions or purpose restrictions for which the purpose was not met during the year.

5. Retirement plan

Horizons sponsors a defined contribution 401(k) plan covering all full-time employees. Horizons does not make any matching contributions.

6. Commitments and contingencies

Horizons Greater Washington Inc. has executed memorandums of understanding (MOUs) with three host schools: St. Patrick's Episcopal Day School, Maret School, and Norwood School. These MOUs provide access to the facilities that allow Horizons to administer its programs and outline the in-kind nature of use of the facilities. For the years ended September 30, 2020 and 2019, all three host schools were able to provide a reasonable estimate of the value of in-kind materials and services.

In addition, these MOUs outline certain requirements for Horizons, which include background checks and minimum general liability insurance requirements among other minimum standards. The MOUs also specify that the head of each school serve as an ex-officio member of the Governing Board of Horizons. Termination of the MOUs is required in writing within 60 days of the close of the summer program or with written notice no later than December 31 for the following year's summer program.

Maret School also serves as the headquarters location for Horizons Greater Washington Inc.; however Maret School was unable to estimate the value of the use of the facilities year-round.

7. Related-party transactions

Horizons Greater Washington Inc. is an affiliate of Horizons National. As an affiliate, the Organization is required to make certain payments to the National office for expenses such as testing materials and conference fees. Payments to Horizons National totaled \$250 and \$5,698 as of September 30, 2020 and 2019, respectively. In turn, Horizons Greater Washington Inc. collaborates with and receives grants from the National office, which totaled \$8,928 and \$130,100 for the years ended September 30, 2020 and 2019, respectively.

8. Liquidity and availability of resources

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the date of the statement of financial position, comprise the following:

	 2020	 2019
Cash and cash equivalents	\$ 246,577	\$ 399,327
Investments	414,742	142,210
Grants and contributions receivable	199,000	352,457
Time-restricted grants and contributions	(127,123)	(230,000)
	\$ 733,196	\$ 663,994

9. SBA Paycheck Protection Program loan

Under the "Coronavirus Aid, Relief, and Economic Security (CARES) Act" funds were appropriated for the SBA Paycheck Protection Program (PPP) loans that are forgivable in certain situations to promote continued employment. The Organization obtained a PPP loan in April 2020 in the amount of \$87,423. The loan was fully forgiven by the SBA on June 14, 2021.

10. Subsequent events

Horizons Greater Washington Inc. assessed events occurring subsequent to September 30, 2020 through June 28, 2021, the date the financial statements were available to be issued, for potential recognition and disclosure in the financial statements.

On March 23, 2021, the Organization received loan funding through SBA's Paycheck Protection in the amount of \$146,543. The Organization expects to utilize the loan to pay for qualified business costs as outlined in the loan agreement and anticipates this loan will be fully forgiven during the year ending September 30, 2021.

On June 14, 2021, the Organization's first PPP loan in the amount of \$87,423 was fully forgiven by the SBA.

No other events have occurred that would require adjustment to or disclosure in the financial statements.